Name of student

Name of institution

Name of instructor

Building a building

The subcontract bids have come from every subcontractor that wishes to be in the business. The problem is that it is not easy to make a decision on who to award which tender. There is a close business associate, a client and another contractor who is loved by the main contractor. This means that there are different people with interest in this situation. Making a choice is quite hard and requires one to consider a number of factors before ultimately deciding on the person that should go ahead and get the contract.

My view of the problem is from a professional point. I believe that one should get a contract based on the merit that he or she has over the other bidders. One should not get a contract because he is a friend or a client to the business. I believe that businesses are done at different levels and just like the other businesses that the person gets into with the client; the contract is another business that requires one to prove his ability to carry out the task. The cost of construction might be quite high compared to what the other bidders have placed but I believe that the cost is worth the quality of services that the owner of the contract will get. The main contractor should not favor the subcontractor he or she likes just because they have been working together. A long working relationship is goo but quality supersedes all the factors that need to be considered. There is no reason to go for substandard work if one can afford quality work.

From an ethical perspective, I believe that it is justified to give the subcontractor that will provide the best quality job. It is the only way that all the other partners can feel can they were not duped when the tender was awarded. It goes by merit and not friendship or other businesses that have been done with the client before.

References

*Cory, Jacques (2004).*[*Activist Business Ethics*](https://books.google.com/books?id=V-HO7Bn2T14C&pg=PA1#v=onepage&q&f=false)*. Boston: Springer.*[*ISBN*](https://en.wikipedia.org/wiki/International_Standard_Book_Number)[*0-387-22848-9*](https://en.wikipedia.org/wiki/Special:BookSources/0-387-22848-9)*.*

*Dobson, J. (1997).*[*Finance Ethics: The Rationality of Virtue*](https://books.google.com/books?id=PgpxdI6mpXMC&printsec=frontcover)*. New York: Rowman & Littlefield Publishers, Inc.*[*ISBN*](https://en.wikipedia.org/wiki/International_Standard_Book_Number)[*0-8476-8402-4*](https://en.wikipedia.org/wiki/Special:BookSources/0-8476-8402-4)*.*