Essay

[Name of the Writer]

[Name of the Institution]

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Every person in his or her lifetime has lied about something however the lie may be to protect someone close or based on circumstances and situation or it can be habitual as well. The lie I told recently was during my job interview. Due to the financial crisis, my parents were not able to support my education so I needed to do a part-time job to at least cover my college tuition fee. I applied to many places and got a response from one of the companies. They were hiring people to write small blogs for children’s websites. It was a very decent job so I went to give the interview. Although I was underqualified my good grades were the reason they called me for an interview. There I lied and told them that I had an experience of writing blogs as a freelancer. They immediately hired me as they did not want to waste their time training people. On my first day when they gave me a topic to write a blog, I was not able to write it perfectly. They thought I was nervous but in reality, I did not know the technique. The next day my supervisor told me that he knew I lied about my work experience. I was shocked. I needed the job badly and this lie could sabotage everything. I requested him and told him about my financial crisis. So he gave me a week to learn all about the blogs and if I were unable to do so he would fire me. However, with my hard work, I learned the technique yet still I believe that due to my lie I lost the respect that he had for me.

The motivation behind my lie was not only my financial crisis but also a decent job opportunity. The type of motivation theory that explains my actions is extrinsic and intrinsic motivation. (Maslow, 1943). The actions done to avoid certain consequences are a type of extrinsic motivation while an internal drive for achieving success is a type of intrinsic motivation. Initially, the financial crisis was my motivation to lie so it is extrinsic motivation. However, the desperation and motivation of lie behind availing the decent job opportunity can be described as intrinsic motivation (Cofer & Appley, 1964).

**References**

Cofer, C. N., & Appley, M. H. (1964). Motivation: Theory and research.

Maslow, A. H. (1943). A theory of human motivation. *Psychological review*, *50*(4), 370.