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| --- |
| Kosim Akbarovkosim24@gmail.comLooking towards the opportunity to enhance my professional skills and accomplish most optimal practices, achieving exposure and improved personality. |

**Customer Service Manager**

The specialist often has to serve those who, not being a client of the company, are interested in its goods or services. A customer service manager is a specialist engaged in actively attracting, servicing and maintaining a circle of consumers of goods and services, planning relationships with them. Other names of the profession are client manager, client manager, account manager. I dedicated to offering outstanding client service, making operational and practical improvements.

**Professional Experience**

**November 2011 Kings Food Markets**

 **to Florham Park, NJ**

 **July 2014 Customer Service Representative/ Supervisor**

 The tactics used most often to achieve customer satisfaction are quality control and product reliability guarantees, timely delivery of the product (service), and the ability to promptly satisfy special customer requests. The more customers are confident that they will receive high-quality service and that if a problem arises, it will be resolved, the more trust they have in your company and, as a rule, the higher your sales. This company created their own quality customer service with own standards and a good reputation.

 **July 2014 Accu Reference Medical Lab**

 **to**

 **December 2016 Linden, NJ**

 **Driver**

 This offer customers favorable terms of cargo insurance for the entire duration of the transportation, regardless of the type of transport used, as well as insurance of delivery times. This company recorded expenses and maintained receipts. The high quality of service as one of the intangible assets increases the market capitalization, not without reason the market capitalization of Southwest exceeds the capitalization of its largest competitors combined.

**February 2014 American Martial Art**

 **to**

 **Current Whippany, NJ**

 **Instructor for Muay Thai Kickboxing**

  *“Designed and created daily lesson plans for activities. Conducted small group and individual activities based on differentiated learning needs. Taught clients how to modify exercises appropriately to avoid injury”.*

 **Education and Training**

 Hanover Park High School East Hanover , NJ, Morris Excellency High School Diploma

 County College of Morris Randolph, NJ, Morris Business Administration Associate of Science

 **SKILLS & INTERESTS**

* Team management
* Client relations specialist
* Focused on client satisfaction
* Talent development Skilled
* development
* Word, Excel, Power Point software proficiency
* Proficient speaker of Russian and Uzbek
* Instructor of Muay Thai (Thai Boxing) at Whippany in American Martial Art

 **REFRENCE**

It will be furnished on request

Kosim Akbarov

kosim24@gmail.com

Dear Oceanic HR -team,

I would like to express my interest in applying for a customer service manager position in your company. I saw this opportunity at the recent post on the newspaper and your website. I don’t have much work experience yet, but there are other qualitative advantages. I am very organized and disciplined. I have always been the main one in finance and budget.

I think I'm a good fit for this post because I have a lot of experience creating good customer service and improvements. In 2014, I have worked with **Accu Reference Medical Lab** and American Martial ART, and many others. During this time, I have a lot of experience in many areas. . I’m soundly approaching a job search, therefore I agree to the position of assistant or trainee, the main thing is that there should be an opportunity for development. I am ready to fully devote myself to work, follow the rules and regulations, in return giving energy and devotion. In 2011, I have more than 3 years of experience working in customer service on the Kings food market in the manufacturing field, as well as leadership experience in this direction during the last year of work. At the last place of work, I, as the head of the sales department, was personally responsible for the activities and results of the **American Martial Art** customer service.

Thank you for attention”

Best regards,

Kosim Akbarov

**Oceanic Car Delivery Company**

In Ukraine, Oceanic is the largest car delivery company from the USA, Canada and Europe. Most of the cars from America and Canada brought to Ukraine through our company. We have the best specialists in the market. This company provides a full range of turnkey services. This company will deliver your car directly to your porch, you only need to choose. The company selects a car depending on the requirements of the buyer and the available budget.

**Advantages of working with Oceanic:**

In this company managers will provide full advice on the purchase and delivery of cars from the United States under the order at any time.

* This company cooperates with the best auctions in the USA. Positions at the Insurance Auto Auctions (IAAI), Copart and Manheim sites are thoroughly reviewed. “Drowned” from the USA are not added to the catalog after a fire inside the cabin and serious accidents.
* Oceanica selects and delivers cars of popular European, American and Asian brands. The catalog contains such popular brands from the USA as: Toyota, Ford, Audi, Mazda, etc.
* Oceanic specialists have developed a simple procedure for the purchase and delivery of the selected lot. Each stage carries no risks. Transportation is carried out in special containers to the port of Odessa. Before sending from the USA, the necessary insurance contracts are signed, photo and video fixation is performed. If necessary, components for repairs are purchased directly in America and delivered to the customer along with the machine. This allows you to buy parts cheaper and simplify the restoration of transport in Ukraine.