Your Name

Instructor Name

Course Number

Date

**Part-1**

Abraham Lincoln’s Gettysburg address is interpreted by six individuals who are; Johnny Cash, Jeff Daniels, William F. Hooley, James Getty, Colin Powell and Sam Waterston (Abraham Lincoln - Gettysburg Address - American Rhetoric). Out of these six interpreters, I favor the interpretation of the speech by Jeff Daniels. I think his voice quality, rate of speech makes the words very clear and easy to understand. The accompanied music also gives it a more patriotic effect, that a person can almost feel Goosebumps. I think the pitch of the voice of the narrator was a bit high and it could have been improved. If the same music, reading style, and inflections were used with the voice pitch of Johnny Cash, then I think it would have been perfect. I also find Jeff Daniels as the most credible among the list because of his work in music and playwriting.

**Part-2**

Question 1: How do you think "Culture, Values, Beliefs, and Attitudes" create a filter for the way we perceive what we hear? In other words, why might 2 people hear the same thing, but feel differently about it?

Answer: Perception can be defined as a set of processes that make sense to someone. Responding to selective voices is in human nature. Babies also turn their head around to a certain sound that seems familiar to them e.g. sound or voices of their parents. Also, people interpret things based on their previous experiences stored in memory (Rubin and Rubin). For example in Asia people use whistling in sports to appreciate or get someone's attention while in Europe it is considered as jeering.

Question 2: What does RASA stand for? And what does each word mean within the context of listening?

Answer: RASA stands for, Receive, Appreciate, Summarize and ask. In general, RASA means essence in Sanskrit (*5 Ways to Listen Better | Julian Treasure*). We define it as the essence of listening. The word “receive” here means, focusing and pay attention to what is being said to you. Appreciate refers to giving a response to your speaker that you are listening. The response can be given in terms of little sounds like "oh", "okay" etc. Also continue the summarizing with yourself and ask questions at the end.

Question 3: Do you agree with Mr. Treasure that "we need to listen consciously in order to live fully"? Why or why not?

Answer: Yes I agree with Mr. Treasure that we need to listen consciously to live fully because only a conscious conversation can help to create an emphatic conversation. Most of the times when we are communicating, we hardly listen to what is being said to us, rather we focus on our self and think that how am I going to reply to him next. This can cause a lack of information sharing. If we truly want to understand what others are saying to us, we need to take listening as waiting and "waiting consciously".

**Work Cited**

*5 Ways to Listen Better | Julian Treasure*. *YouTube*, https://www.youtube.com/watch?v=cSohjlYQI2A. Accessed 23 Sept. 2019.

*Abraham Lincoln - Gettysburg Address - American Rhetoric*. https://americanrhetoric.com/speeches/gettysburgaddress.htm. Accessed 23 Sept. 2019.

Rubin, Herbert J., and Irene S. Rubin. *Qualitative Interviewing: The Art of Hearing Data*. Sage, 2011.